Arecont Vision® Announces Expansion of the Technology Partner Program to Include Infrastructure Partners

Los Angeles, CA (March 23, 2016) – Arecont Vision®, the industry leader in IP-based megapixel camera technology, has expanded the popular Technology Partner Program to pre-test integration with complementary security and IT industry products under the new Infrastructure Partner category.

Manufacturers of the industry's top-tier VMS, NVR, and analytics products have participated in the Arecont Vision Technology Partner Program since it was introduced in 2010. Joining the program portfolio, the new Infrastructure Partners segment expands access to manufacturers of world-class security and IT products. Participation is open to manufacturers of products that include servers, storage, network infrastructure, wireless, cybersecurity, PSIM, structured cabling, illumination, optics, enclosures, utility software, and accessories.

To participate as an Infrastructure Partner, manufacturers must have a track record of successful joint installations with Arecont Vision products, as well as a commitment to continuing sales, development, and support collaboration to benefit customers. The Arecont Vision MegaLab™ is used by manufacturers to test new products and releases,

as well as by systems integrators to test system designs in advance of installation at a customer site.   The award-winning Arecont Vision Technical Assistance Center (TAC) team also uses the MegaLab to replicate, troubleshoot, and resolve field-reported issues. Program members provide their products for use in the MegaLab to advance these efforts.

"Continued Arecont Vision investment in the MegaLab has enabled custom integration and ongoing testing with Arecont Vision megapixel cameras for a growing number of top-tier VMS, NVR, and analytics products," said Jason Schimpf, Director of Sales Operations and Partner Relations, Arecont Vision. "With the addition of the Infrastructure Partner category, we are giving our end user customers and system integrators new integration-tested product choices that they can rely on for their video surveillance projects."

Visit Arecont Vision at ISC West, April 6 – 8, 2016 (#8045) or contact Jason Schimpf at jschimpf@arecontvision.com or +1.818.937.0486 to learn more about becoming an Infrastructure Partner.

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ABOUT ARECONT VISION
Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall®, and MicroDome® series provide installer friendly solutions.

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